



# Fact Sheet

## Financial Strength

- Strong capital position with regulatory total capital of 25% versus a regulatory requirement of 10%.
- Highly liquid, where the current percentage of the balance sheet's cash and liquid investments is 19%.
- Manulife Bank is 100% owned by Manulife Financial\*\* and is fully integrated into Manulife Financial's wealth management business.

## High Quality Assets

- \$20.2 billion in high-quality assets, primarily Canadian residential mortgages.
- The majority of residential mortgages are CMHC insured.
- No European sovereign debt exposure.
- No exposure to the sub-prime mortgage market.
- Impaired loans as a percentage of lending assets are just 0.06% (well below the average of 0.95% for Canadian domestic banks – as of September 30, 2011-Source: OSFI).

## Strong Credit Ratings

- Strong independent ratings by both Standard & Poor's and DBRS (see chart to the right).

## Highly Profitable

- Net income: \$121 million as of December 31, 2011.
- Return on equity: 17% as of December 31, 2011.
- Most recent financial statement is available on the OSFI website at [www.osfi-bsif.gc.ca](http://www.osfi-bsif.gc.ca).

## Corporate Structure

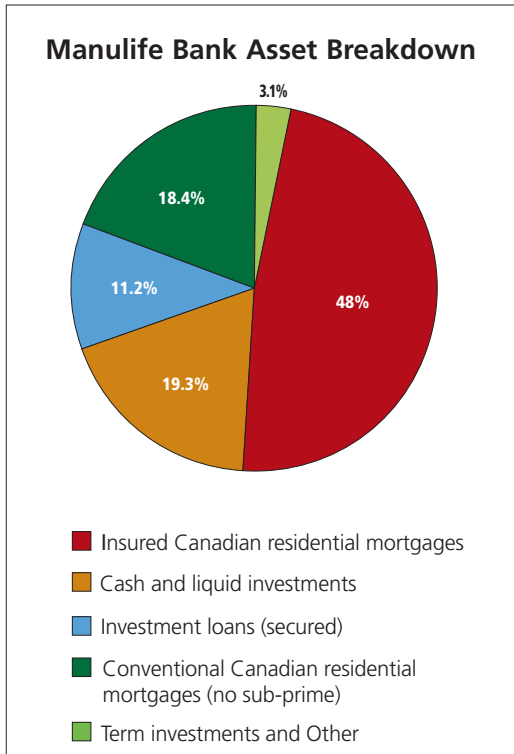
- Manulife Bank is a Schedule I federally chartered bank and a wholly-owned subsidiary of The Manufacturers Life Insurance Company.
- The Bank is federally supervised by the Office of the Superintendent of Financial Institutions (OSFI).

### \*\*About Manulife Financial

- Manulife Financial is a leading Canada-based financial services group with principal operations in Asia, Canada and the United States.
- For more information on Manulife Financial review the current [financial strength fact sheet](#).

| Standard & Poor's: |      |
|--------------------|------|
| Short-term rating  | A-1* |
| Long-term rating   | A+*  |

| DBRS:             |             |
|-------------------|-------------|
| Short-term rating | R-1 middle* |
| Long-term rating  | A (high)*   |



### Manulife Bank of Canada is a member of the Canada Deposit Insurance Corporation (CDIC).

\*As at December 13, 2011, Standard & Poor's has affirmed Manulife Bank the ratings of A+ (long term) and A-1 (short term) with a Stable Outlook. A long-term issuer credit rating of A indicates a "strong capacity to meet its financial commitments". A is the third highest rating out of 10. A short-term issuer credit rating of A-1 denotes "a strong capacity to meet its financial commitments." A-1 is Standard & Poor's highest short term rating category. As at August 9, 2010, DBRS has assigned Manulife Bank's long-term deposits a rating of A (high) and its short-term deposits a rating of R-1 (middle). Long-term debt rated A is "of satisfactory credit quality and protection of interest and principal is still substantial." A is the third-highest rating out of ten. Each rating category (except AAA and D) is denoted by the subcategories "high" and "low". The absence of either a "high" or "low" designation indicates the rating is in the "middle" of the category. Short-term debt rated R-1 (middle) is of "superior credit quality and typically exemplifies above-average strength in key areas of consideration for the timely repayment of short-term liabilities." The rating R-1 (middle) is the second-highest rating out of 10.

All data unless otherwise specified is as of December 31, 2011.

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